

CLASS 4 AND 5 TRUCKS BID #ESCNJ 18/19-42

MANUFACTURER: SWITCH-N-GO

Dejana Truck and Utility Equipment, 2502 Route 130 North, Cinnaminson, NJ 08077

<u>MODEL</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE DISCOUNT %</u>	<u>OPTIONS PRICE DISCOUNT %</u>	<u>PARTS PRICE DISCOUNT %</u>	<u>UNLISTED OPTIONAL EQUIPMENT MARK UP %</u>	<u>FREIGHT CHARGE - SKID SHIP</u>	<u>FREIGHT CHARGE - DRIVEAWAY</u>	<u>INSTALLATION CHARGE PER HOUR</u>
DB-9	9' Standard Dump Body	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
DB-11	11' Standard Dump Body	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
DB-14	14' Standard Dump Body	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
DB-9-HB	9' Standard Dump Body High Bulkhead for Chassis Cab above 51"	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
DB-11-HB	11' Standard Dump Body High Bulkhead for Chassis Cab above 51"	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
DB-14-HB	14' Standard Dump Body High Bulkhead for Chassis Cab above 51"	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDB-9	9' Heavy Duty Dump Body	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDB-11	11' Heavy Duty Dump Body	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDB-14	14' Heavy Duty Dump Body	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDB-9-HB	9' Heavy Duty Dump Body High Bulkhead for Chassis Cab above 51"	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDB-11-HB	11' Heavy Duty Dump Body High Bulkhead for Chassis Cab above 51"	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDB-14-HB	14' Heavy Duty Dump Body High Bulkhead for Chassis Cab above 51"	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SDRB-939-SS	9' Light Duty Drop Box 39" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SDRB-1139-SS	11' Light Duty Drop Box 39" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SDRB-1439-SS	14' Light Duty Drop Box 39" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SDRB-951-SS	9' Light Duty Drop Box 51" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SDRB-1151-SS	11' Light Duty Drop Box 51" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SDRB-1451-SS	14' Light Duty Drop Box 51" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-939-SS	9' Medium Duty Drop Box 39" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-1139-SS	11' Medium Duty Drop Box 39" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-1439-SS	14' Medium Duty Drop Box 39" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-939-BD	9' Medium Duty Drop Box 39" Side Height with Barn Doors	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00

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<u>MODEL</u>	<u>DESCRIPTION</u>	<u>BASE UNIT</u>	<u>OPTIONS</u>	<u>PARTS PRICE</u>	<u>UNLISTED OPTIONAL</u>	<u>FREIGHT CHARGE -</u>	<u>FREIGHT CHARGE -</u>	<u>INSTALLATION</u>
		<u>PRICE</u> <u>DISCOUNT %</u>	<u>PRICE</u> <u>DISCOUNT %</u>	<u>DISCOUNT %</u>	<u>EQUIPMENT MARK UP %</u>	<u>SKID SHIP</u>	<u>DRIVEAWAY</u>	<u>CHARGE PER HOUR</u>
MDRB-1139-BD	11' Medium Duty Drop Box 39" Side Height with Barn Door	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-1439-BD	14' Medium Duty Drop Box 39" Side Height with Barn Door	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRD-951-SS	9' Medium Duty Drop Box 51" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-1151-SS	11' Medium Duty Drop Box 51" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-1451-SS	14' Medium Duty Drop Box 51" Side Height with Side Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-951-BD	9' Medium Duty Drop Box 51" Side Height with Barn Doors	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-1151-BD	11' Medium Duty Drop Box 51" Side Height with Barn Door	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
MDRB-1451-BD	14' Medium Duty Drop Box 51" Side Height with Barn Door	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-936-BD	9' Heavy Duty Drop Box 36" Side Height with Barn Doors	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-1136-BD	11' Heavy Duty Drop Box 36" Side Height with Barn Doors	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-1436-BD	14' Heavy Duty Drop Box 36" Side Height with Barn Doors	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-936-SS	9' Heavy Duty Drop Box 36" Side Height with Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-1136-SS	11' Heavy Duty Drop Box 36" Side Height with Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-1436-SS	14' Heavy Duty Drop Box 36" Side Height with Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-948-SS	9' Heavy Duty Drop Box 48" Side Height with Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-1148-SS	11' Heavy Duty Drop Box 48" Side Height with Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-1448-SS	14' Heavy Duty Drop Box 48" Side Height with Swing Gate	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-948-BD	9' Heavy Duty Drop Box 48" Side Height with Barn Doors	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-1148-BD	11' Heavy Duty Drop Box 48" Side Height with Barn Doors	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
HDRB-1448-BD	14' Heavy Duty Drop Box 48" Side Height with Barn Doors	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SB-972-EXT	9' Storage Body with Exterior Posts	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SB-972-INT	9' Storage Body with Interior Posts	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SB-1172-EXT	11' Storage Body with Exterior Posts	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SB-1172-INT	11' Storage Body with Interior Posts	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SB-1472-EXT	14' Storage Body with Exterior Posts	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
SB-1472-INT	14' Storage Body with Interior Posts	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00

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EB-9-BEAV	9' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-11-BEAV	11' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-14-BEAV	14' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-9-HB-BEAV	9' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-11-HB-BEAV	11' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-14-HB-BEAV	14' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-9	9' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides & Rear	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-11	11' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides & Rear	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-14	14' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides & Rear	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-9-HB	9' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides & Rear	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-11-HB	11' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides & Rear	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00
EB-14-HB	14' Equipment Body with 1/8" Diamond Floor & Stake Pockets on Sides & Rear	5.00%	5.00%	5.00%	25.00%	N/A	N/A	\$110.00

DELIVERY CHARGES BY COUNTY

Atlantic	\$100.00	Gloucester	\$100.00	Ocean	\$100.00
Bergen	\$100.00	Hudson	\$100.00	Passaic	\$100.00
Burlington	\$100.00	Hunterdon	\$100.00	Salem	\$100.00
Camden	\$100.00	Mercer	\$100.00	Somerset	\$100.00
Cape May	\$100.00	Middlesex	\$100.00	Sussex	\$100.00
Cumberland	\$100.00	Monmouth	\$100.00	Union	\$100.00
Essex	\$100.00	Morris	\$100.00	Warren	\$100.00

BUILD OUT TIME ESTIMATE: CONTACT VENDOR